Stephen P. St. Cyr & Associates

1604.02(a)(1)

17 Sky Oaks Drive Biddeford, Me. 04005 207-423-0215 stephenpstcyr@yahoo.com

October 17, 2022

Chairman Daniel C. Goldner Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, N. H. 03301-2429

Re:

Bedford Waste Services Corp.

DW 22-058 Request for Change in Rates - Temporary

Dear Mr. Goldner:

On behalf of Bedford Waste Services Corp. ("Bedford" or "Company") enclosed are the Report of Proposed Rate Changes, Written Testimony, Rate Case Schedules and other rate filing requirements for temporary rates. An electronic copy has been sent to NHDOE, NHOCA and the homeowners' association. If the Commissioners and/or its Staff, the NHDOE, NHOCA and the homeowners' association have any questions, comments, and/or need additional information, please contact me at stephenpstcyr@yahoo.com or 207-423-0215.

Sincerely,

Stephen P. St. Cyr

Steph P. St. Gr

DW 22-058

Testimony, Exhibits and

Other Rate Case Filing Requirements

For Temporary Rates

Stephen P. St. Cyr & Associates 17 Sky Oaks Drive Biddeford, Me. 04005 207-423-0215 stephenpstcyr@yahoo.com

PUC 1604.02(a)(1) Cover Letter

October 17, 2022

Chairman Daniel C. Goldner Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, N. H. 03301-2429

Dear Mr. Goldner:

In accordance with the "Temporary Changes in Filing Requirements" dated March 17, 2020, on behalf of Bedford Waste Services Corp. ("Bedford" or "Company"), attached is Bedford's rate filing for temporary rates in DW 22-058. Additionally, a copy has been sent to Mr. Kreis, the Consumer Advocate and the homeowners' association.

The temporary rate filing includes the following:
Report of proposed rate changes
Proposed tariff rate page
Direct testimony of Stephen P. St. Cyr
Filing requirement schedules for temporary rates (including adjustments)
Mr. St. Cyr's attestation

Bedford believes that it has met the temporary rate case filing requirements. It is our understanding that the Commissioners will schedule a prehearing conference and technical session to consider motions for intervention and a procedural schedule. Bedford also anticipates being able to discuss and resolve any issues that may arise during the proceedings. If the Commissioners and/or its Staff have any questions, please contact me at 207-423-0215.

Sincerely,

Stephen P. St. Cyr

Stephen P. St. Gr

Stephen P. St. Cyr & Associates 17 Sky Oaks Drive Biddeford, Me. 04005 207-423-0215 stephenpstcyr@yahoo.com

Bedford Waste Services Corp.

Temporary Rate Index

| 1. | 1604.02 (1) | Cover letter |
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| 2. | 1604.02 (2) | Report of Proposed Temporary Rate Changes |
| 3. | | Proposed Temporary Tariff Page |
| 4. | 1604.02 (3) | Written Direct Testimony of Stephen P. St. Cyr for Temporary Rates |
| 5. | 1604.02 (4) | Temporary Filing Requirement Schedules |
| 6. | 1604.04 | Attestation of Stephen P. St. Cyr |

Report of Proposed Rate Changes

Utility

Bedford Waste Services Corp.

Date Filed:

Tariff No.:

Effective Date:

Immediately

Sewer Rates

| Sewel Rates | | | | Aı | uthorized | | | Р | roposed |
|-----------------------------|-----|--------------------|------------------------|--------------------|-----------|------------------|--------|-------------------------|---------|
| Rate of Class of Service | _ | ffect of Change | Number of Customers | Present Revenue | | Proposed Revenue | | Change <u>Amount</u> | |
| Residential | \$ | 9,161 | 78 | \$ | 48,600 | \$ | 57,761 | \$ | 9,161 |
| Misc. | | 308 | - | | (308) | | - | | 308 |
| Total | _\$ | 9,469 | 78 | \$ | 48,292 | \$_ | 57,761 | \$ | 9,469 |
| Avg.Res.Cust. | \$ | 117.45 | | \$ | 623.08 | \$ | 740.53 | \$ | 117.45 |
| Avg.Res.Cust. Percentage | | | | | | | | | 18.85% |

DW 22-058

Bedford Waste Services Corp.

Proposed Tariff Page

For Temporary Rates

NHPUC Docket No. DW 04-144 22-058
Bedford Waste Services Corporation

Fourth Fifth Revised Page 7 issued in lieu of Third Fourth Revised Page 7

Character of Service: Receiving, transporting and disposal of sewage from the Customer's premises, subject to the terms and conditions of this Tariff.

Rate:

\$623.08 <u>\$740.53</u> per customer per annum.

Terms of Payment: Bills under this rate will be issued in quarterly installments of \$155.77 \$ 1 8 5 . 3 8 each, in arrears.

Minimum Charge:

One quarterly payment.

Issued:

July 25 2005

Effective:

February 1, 2005

Issued by: $s\.t?--\,$ '\ $\$

Title:

Manager

(Authorized by NHPUC Order No. 24,479 in Docket DW 04-144 dated July 1, 2005.)

1604.02(a)(3)

DW 22-058

Bedford Waste Services Corp.

Written Direct Testimony of

Stephen P. St. Cyr

For Temporary Rates

| 1 | | Bedford Waste Services Corp. |
|----|----|-----------------------------------------------------------------------------------|
| 2 | | before the |
| 3 | | New Hampshire Public Utilities Commission |
| 4 | | DW 22-058 |
| 5 | | Direct Testimony of Stephen P. St. Cyr for Temporary Rates |
| 6 | Q. | Please state your name and address. |
| 7 | A. | Stephen P. St. Cyr of Stephen P. St. Cyr & Associates, 17 Sky Oaks Drive, |
| 8 | | Biddeford, Me. 04005. |
| 9 | Q. | Please state your present employment position and summarize your professional |
| 0 | | and educational background. |
| 1 | A. | I am presently employed by St. Cyr & Associates ("SPS&A"), which primarily |
| 2 | | provides accounting, management and regulatory services. SPS&A devotes a |
| 3 | | significant portion of the practice to serving utilities. SPS&A has a number of |
| 14 | | regulated water and sewer utilities among its clientele. I have prepared and |
| 15 | | presented a number of rate case filings before the New Hampshire Public Utilities |
| 16 | | Commission ("PUC"). Prior to establishing SPS&A, I worked in the utility |
| 17 | | industry for 16 years, holding various managerial accounting and regulatory |
| 8 | | positions. I have a Business Administration degree with a concentration in |
| 19 | | accounting from Northeastern University in Boston, Ma. I obtained my CPA |
| 20 | | certificate in Maryland (but not certified in NH due to different certificate |
| 21 | | requirements). |

- 1 Q. Is SPS&A presently providing services to Bedford Waste Services Corp.
- 2 ("Bedford" or the "Company")?
- 3 A. Yes. SPS&A manages Bedford day to day operations including overseeing its
- 4 operations and maintenance and providing administrative services such as billing,
- 5 collection, etc. SPS&A also prepares financial statements and the PUC Annual
- 6 Report. In addition, SPS&A assists Bedford in various regulatory filings
- 7 including refinancing/financing of construction projects and adjusting rates.
- 8 SPS&A has been engaged to prepare the various rate case exhibits, supporting
- 9 schedules and written testimony.
- 10 Q. What is the purpose of your temporary rate testimony?
- 11 A. The purpose of my temporary rate testimony is to support Bedford's efforts to
- increase rates to its customers so as to reflect in rates its 2021 (test year) additions
- to plant and its 2021 expenses.
- 14 Q. Please provide an overview of the temporary rate filing.
- 15 A. The temporary rate filing is substantially the same as the permanent rate filing
- except for the elimination of the operating expense adjustments for known and
- measureable changes. Generally, the goal of the temporary rate filing is to
- increase rates approximately 50% of the permanent rates filing. By implementing
- temporary rates at approximately 50% of the permanent rates, temporary revenues
- will increase resulting in an increase in cash to pay bills, lessen the impact of the
- 21 permanent rate increase and lessen the temporary and permanent rate difference.

| 1 | | It has been approximately 17 years since its last rate case (DW 04-144). Since |
|----|----|------------------------------------------------------------------------------------|
| 2 | | that time, Bedford has rejuvenated 1 leach field and replaced numerous pumps. |
| 3 | | In 2021, the test year, Bedford replaced 7 pumps amounting to \$26,353. The |
| 4 | | current approved rate of return (from DW 04-144) is 8%. Bedford is proposing |
| 5 | | the same rate of return for temporary rates. At 12/31/21 the capital structure |
| 6 | | consisted of -65% equity and 165% debt. Since the total equity is negative, |
| 7 | | Bedford is utilizing the costs of debt of 8.00% for the temporary proposed rate of |
| 8 | | return. With the increase in rate base, rates and revenues also have to increase. |
| 9 | | Bedford believes that the proposed increase in temporary rates / revenues is fair, |
| 10 | | reasonable and manageable and allows the Company to earn a fair and reasonable |
| 11 | | rate of return on its prudently incurred investments and pay for its necessary |
| 12 | | operating expenses. The proposed temporary increase will enable the Company |
| 13 | | to continue to provide good quality sewer service with good reliability and a good |
| 14 | | price. |
| 15 | Q. | Is there anything else that you would like to address before you address the rate |
| 16 | | filing and the rate schedules? |
| 17 | A. | No. |
| 18 | Q. | Are you familiar with the pending rate application of the Company and with the |
| 19 | | various exhibits submitted as Schedules 1 through 6 inclusive, with related pages |
| 20 | | and attachments? |

21

| 1 | A. | Yes, I am. The exhibits were prepared by me, utilizing the financial records of |
|----|----|-------------------------------------------------------------------------------------|
| 2 | | the Company. |
| 3 | Q. | What is the test year that the Company is using in this filing? |
| 4 | A. | The Company is utilizing the twelve months ended December 31, 2021. |
| 5 | Q. | Would you summarize the schedule entitled "Computation of Revenue Deficiency |
| 6 | | for the Test Year ended December 31, 2021"? |
| 7 | A. | Yes. This schedule summarizes the supporting schedules. The actual revenue |
| 8 | | deficiency for the test period amounts to \$23,719. It is based upon a 5 quarter |
| 9 | | average balance for 2021 of \$92,866 as summarized in Schedule 3. The |
| 10 | | Company is utilizing its previously approved rate of return of 8.00% for the actual |
| 11 | | test year. The actual rate of return of 8.00%, when multiplied by the rate base of |
| 12 | | \$92,866, results in an operating income requirement of \$7,429. As shown on |
| 13 | | Schedule 1, the actual net operating income for the test period was (\$16,290). |
| 14 | | The operating income requirement less the net operating income results in an |
| 15 | | operating income deficiency of \$23,719. The tax effect on the operating income |
| 16 | | deficiency is \$0, resulting in a revenue deficiency of \$23,719. |
| 17 | | |
| 18 | | The pro forma revenue deficiency for the test year amounts to \$0. The Company |
| 19 | | made a few adjustments to its rate base, related to adjusting the 5 quarter average |
| 20 | | rate base to year end rate base. For temporary rates, the Company is utilizing |
| 21 | | current authorized rate of return of 8.00%. The current authorized rate of return |

| 1 | | of 8.08%, when multiplied by the pro forma rate base of \$97,148, results in an |
|----|----|-------------------------------------------------------------------------------------|
| 2 | | operating income requirement of \$7,772. The Company increased its revenue by |
| 3 | | \$9,469 in order to allow the Company to recover its expenses and to earn a fair |
| 4 | | and reasonable return on its investment. |
| 5 | Q. | Would you please summarize Schedule 1, "Statement of Income," for the twelve |
| 6 | | months ended December 31, 2021? |
| 7 | A. | The first column (column b) of Schedule 1 shows the actual operating results of |
| 8 | | the Company from January 1, 2021 through December 31, 2021. The Company |
| 9 | | has filed its 2021 NHPUC Annual Report, which further supports the rate filing. |
| 10 | | During the twelve months ended December 31, 2021, the Company operating |
| 11 | | revenues amounted to \$48,292. The overall revenue is stable since there is a fixed |
| 12 | | number of customers and fixed rates. The Company had 78 customers. |
| 13 | | |
| 14 | | The Company's operating expenses consist of operation and maintenance |
| 15 | | expenses, depreciation and amortization expenses, and taxes. The total 2021 |
| 16 | | operating expenses amounted to \$64,582, an increase of \$14,928 or 30.06%. |
| 17 | | Operation and maintenance expenses increased \$14,928, primarily due to the |
| 18 | | setting up an accumulated provision for uncollectible accounts for \$16,475 |
| 19 | | associated with 1 customer. |
| 20 | | The Company reviewed all of its expense accounts in its preparation of the |
| 21 | | temporary rate filing. In its review, the Company determined that it would make |

| 1 | | just 1 adjustment for temporary rates, namely the elimination of the provision for |
|----|----|------------------------------------------------------------------------------------|
| 2 | | uncollectible for \$16,475. |
| 3 | Q. | Please explain each of the pro forma adjustments made to revenue as shown on |
| 4 | | Schedule 1, in the second column (column c) and further supported on Schedule |
| 5 | | 1A. |
| 6 | A. | The Company made one pro forma adjustment to revenue. |
| 7 | | Operating Revenues |
| 8 | | 1. Operating Revenues needed to earn return and recover expenses - \$9,469. |
| 9 | | The pro forma adjustment to revenue represents the additional revenue of \$9,469 |
| 0 | | needed to recover the increase in rate base and to earn a reasonable return on its |
| 1 | | pro forma rate base. |
| 2 | | |
| 13 | Q. | Did the Company make any pro forma adjustments to expenses? |
| 14 | A. | Yes. The Company made only 2 pro forma adjustments to expenses as follows: |
| 15 | | Operating and Maintenance Expenses |
| 16 | | 2. Contracted Services – LaMontagne Management Corp \$0. |
| 17 | | |
| 8 | | 3. Contracted Services Stephen P. St. Cyr & Associates – \$0. |
| 19 | | |
| 20 | | 4. Contracted Services Stephen P. St. Cyr & Associates – \$0. |
| 21 | | |

| 1 | 5. Melanson – \$0. |
|----|--------------------------------------------------------------------------------|
| 2 | |
| 3 | 6. Contracted Services – AAA Pump - \$0. |
| 4 | |
| 5 | 7. Contracted Services – Maznek \$0. |
| 6 | |
| 7 | 8. Insurance – \$0. |
| 8 | |
| 9 | 9. Bad Debt – (\$16,475). |
| 10 | In 2021, the test year, the Company charged bad debt expense and set up an |
| 11 | accumulated provision for uncollectible accounts for \$16,475. The amount is |
| 12 | associated with 1 customer. The Company is currently pursuing the matter in |
| 13 | court. As such, the Company is removing the bad debt expense from test year |
| 14 | expenses. |
| 15 | |
| 16 | 10. Miscellaneous - \$0. |
| 17 | |
| 18 | 11. Depreciation - \$1,882. |
| 19 | In 2021, the Company replaced 7 pumps and recorded a half year depreciation on |
| 20 | such pumps. The \$1,882 represents the other half year depreciation so as to |
| 21 | reflect a full year's depreciation expense in the test year. |

| 1 | | 12. Amortization of CIAC - \$0. |
|----|----|-----------------------------------------------------------------------------------|
| 2 | | |
| 3 | | 13. Taxes other than income - \$0. |
| 4 | | |
| 5 | | 14. State Business Taxes - \$0. |
| 6 | | The total pro forma adjustments to expenses amount to (\$14,593). |
| 7 | Q. | Please explain Schedule 1B |
| 8 | A. | Schedule 1B shows Operating Expenses for 2021, 2020, the 2 year average of the |
| 9 | | 2021 and 2020 expenses, Adjustment to 2021 expenses and the adjusted 2021 |
| 10 | | amounts. There are also notes at the bottom of the schedule related to certain |
| 11 | | adjustments. Schedule 1B further supports Schedule 1 and 1A. |
| 12 | Q. | Does column d of Schedule 1 represent the sum of the actual test year amounts |
| 13 | | (column b) plus the pro forma adjustments (column c)? |
| 14 | A. | Yes, it does. |
| 15 | Q. | Does column e and f represent the revenue and expenses for the twelve months |
| 16 | | ended December 31, 2020 and 2019, respectively? |
| 17 | A. | Yes, it does. |
| 18 | Q. | Would you please explain Schedule 2 entitled "Balance Sheet"? |
| 19 | A. | Yes. This schedule shows the year end balances reflected on the balance sheets of |
| 20 | | the Company for 2021, 2020 and 2019. |
| 21 | | Utility Plant consists of 5 common leach fields, mains, 78 septic tanks and 78 |

1 pumps. At December 31, 2021 the Company had utility plant of \$647,002. 2 Accumulated Depreciation represents the depreciation on these same assets from 3 the date of purchase through December 31, 2021, using a straight line 4 depreciation method over the estimated useful life. The Company's current and 5 accrued assets amount to \$13,905, including \$11,918 of accounts receivables. 6 The Company's cash position is poor. The Company also has deferred assets of 7 \$3,762 representing unamortized debt expense. 8 9 The Company's Equity Capital amounts to (\$52,940) consisting of \$1,000 of 10 common stock, \$25,000 of other paid in capital ("OPIC"), and retained earnings 11 of (\$78,940). The Company's negative retained earnings have been increasing in 12 recent years due to net losses. The Company's sole shareholder is Mr. 13 LaMontagne. The number of shares authorized and outstanding is 10 with \$100 14 par value. The Company's other long term debt outstanding amounts to 15 \$134,217. In 2017 the Company borrowed \$170,000 at 4.75% over 15 years from 16 Merrimack County Savings Bank ("MCSB"). The borrowing was approved in 17 PUC Order No. 26,072 in Docket DW 17-142. In 2020 the Company sought and 18 received PUC approval for a Change in Term Agreement ("CiTA"), resulting in a 19 decrease from 4.75% to 3.95%. The CiTA was approved by August 25, 2020 20 Secretary Letter in Docket DW 20-106. The Company's total current and accrued 21 liabilities amount to \$29,547 including \$18,000 and \$11,547 of short term debt

and miscellaneous current and accrued liabilities, respectively. The Company's 2 total deferred credits amount to \$19,527 representing net contribution in aid of 3 construction. Please note that Bedford is seeking to refinance / finance the MCSB 4 loan, to repay the OPIC and STD and to pay past due accrued liabilities in DW 5 22-054. 6 Q. Would you please explain Schedule 3 entitled "Rate Base"? 7 A. Columns (b) - (f) show the actual balances of the rate base items as per the 8 Company's quarterly financial statements. Column (g) shows the actual 5 quarter 9 average balances. Column (h) shows the 2021 pro forma adjustments. Column 10 (I) shows the pro forma 2021 balances. 11 The temporary rate base consists of Utility Plant, less Accumulated Depreciation less net Contributions in Aid of Construction plus Cash Working Capital. The 12 13 actual 5 quarter average rate base amounts to \$92,866. The Company made a few 14 adjustments to rate base, all of which pertain to adjusting the 5 quarter average 15 balances to the year end balance. See Schedule 3A. In order to properly reflect 16 rate base, all of its plant and plant related items at year end are completed and 17 providing service to customers. Fully reflecting plant and the related items in rate 18 base will allow for full recovery of the assets. Working capital is determined by 19 utilizing a percentage that represents the lag between the time in which the 20 Company bills its customers and receives the cash from such billing and the time 21 that it pays for expenses to provide services. It is derived by applying 75/365

1

| 1 | | days or 20.55% to operating expenses. The computation of working capital is |
|----|----|--------------------------------------------------------------------------------------|
| 2 | | shown on schedule 3B. The Company proposes a pro forma 5 quarter average |
| 3 | | rate base of \$97,148. |
| 4 | | |
| 5 | Q. | Would you please explain Schedule 4 entitled "Rate of Return Information"? |
| 6 | A. | The Company's actual rate of return for 2021, 2020 and 2019 are -16.33%, - |
| 7 | | 0.98% and 7.61%, respectively. Since the Company's Equity Capital is |
| 8 | | negative, the Company is proposing to utilize its current authorized cost of debt of |
| 9 | | 8.00%. The Company's capital structure consists of Equity and Debt Capital. |
| 10 | | |
| 11 | | Its Actual 2021 Equity Capital consists of \$1000 of Common Stock, \$25,000 of |
| 12 | | Other Paid in Capital, and Retained Earnings of (\$78,940), resulting in a Total |
| 13 | | Equity Capital of (\$52,940). The Company has \$134,217 of long term debt at |
| 14 | | year end. The Company's overall capital structure is heavily weighted towards |
| 15 | | debt. The proposed temporary rate increase should improve earning, increase |
| 16 | | retained earnings and increase the equity portion of the capital structure. |
| 17 | | |
| 18 | Q. | Please explain Schedules 5 and 6, Effective Tax Factor and Income Tax |
| 19 | | Computation? |
| 20 | A. | The Effective Tax Factor amounts to 37.14%. The Income Tax Computation is |
| 21 | | zero. Please note that Bedford is an S-Corp and as such, any federal taxable |

| 1 | | income (loss) and related federal income tax is passed through to the owner. |
|----|----|------------------------------------------------------------------------------------|
| 2 | | Bedford incurred no state business taxes in 2021. Bedford is monitoring is state |
| 3 | | business tax. |
| 4 | | |
| 5 | Q. | Please explain the Report of Proposed Rate Changes. |
| 6 | A. | The Report of Proposed Rate Changes shows the rate class, the effect of the |
| 7 | | revenue change, the number of customers, the authorized present revenue, the |
| 8 | | proposed revenue, the proposed change amount and percentage. |
| 9 | | The proposed change amount is \$9,469 or 18.85%. Based on the proposed |
| 10 | | change amount, the annual rate would go from \$623.08 to \$740.53 or the |
| 11 | | quarterly rate would go from \$155.77 to \$185.13. |
| 12 | Q. | Would you please summarize what the Company is requesting for temporary rates |
| 13 | | in this docket? |
| 14 | A. | Yes, the Company is requesting a temporary revenue increase of \$9,469, effective |
| 15 | | November 15, 2022. The temporary revenue increase of \$9,469 enables the |
| 16 | | Company to earn a 8.00% pro forma rate of return on its investment, reflected in a |
| 17 | | pro forma rate base of \$97,148. The annual amount for the Company's 78 |
| 18 | | customers will increase from \$623.08 to \$740.53, an increase of \$117.45 or |
| 19 | | 18.85%. |
| 20 | Q. | Is there anything further that you would like to discuss? |
| 21 | A. | No. |

PUC 1604.07

DW 22-058

Bedford Waste Service Corp.

Filing Requirement Schedules

For Temporary Rates

1604.07a(1)

Computation of Revenue Deficiency

For the Test Year Ended December 31, 2021

| | 5 Qtr Avg | Proforma |
|-----------------------------------|---------------|--------------|
| Rate Base (Schedule 3) | \$ 92,866 | \$ 97,148 |
| Rate of Return (Schedule 4) | 8.00% | 8.00% |
| Operating Income Required | \$ 7,429 | \$ 7,772 |
| Net Operating Income (Schedule 1) | (16,290) | 7,772 |
| Operating Income Deficiency | \$ 23,719 | \$ (0) |
| Tax Effect | | |
| Revenue Deficiency | \$ 23,719 | \$ (0) |

Bedford Waste Services Corp

1604.07a(2)

Statement of Income

Schedule 1

| | | Ac | tual 2021 | | | Pro | oforma 2021 | A | Actual 2020 | A | ctual 2019 |
|------|---------------------------------------------------------------|----|-----------|----------|------------|-----|-------------|----|-------------|----------|------------|
| | | Y | ear End | F | Proforma | | Year End | ' | Year End | Y | ear End |
| Line | Account Title (Number) | 1 | Balance | Ad | djustments | | Balance | | Balance | | Balance |
| No. | (a) | | (b) | | (c) | | (d) | | (e) | | (f) |
| | UTILITY OPERATING INCOME | | | | | | | | | | |
| 1 | Operating Revenues(400) | \$ | 48,292 | \$ | 9,469 | \$ | 57,761 | \$ | 48,706 | \$ | 50,223 |
| 2 | Operating Expenses: | | | | | | | 1 | | | |
| 3 | Contracted Services | | 17,545 | | - | | 17,545 | | 20,033 | İ | 13,552 |
| 4 | Insurance | İ | 826 | | - | | 826 | | 633 | | 502 |
| 5 | Regulatory Commission | ŀ | 260 | | | | 260 | 1 | 291 | | 290 |
| 6 | Bad Debt | ł | 16,475 | | (16,475) | | - | 1 | 211 | | - |
| 7 | Miscellaneous | | 790 | <u> </u> | | | 790 | | 640 | | 602 |
| 8 | Total Operating and Maintenance Expense (401) | \$ | 35,896 | \$ | (16,475) | \$ | 19,421 | \$ | 21,808 | \$ | 14,946 |
| 9 | Depreciation Expense (403) | | 26,896 | | 1,882 | | 28,778 | | 25,634 | | 25,228 |
| 10 | Amortization of Contribution in Aid of Construction (405) | | (2,157) | l | - | | (2,157) | | (2,157) | | (2,157) |
| 11 | Amortization of Utility Plant Acquisition Adjustments (406) | | | | | | | | | | |
| 12 | Amortization Expense-Other (407) | | | | | | | | | | |
| 13 | Taxes Other Than Income (408) | | 3,947 | | - | | 3,947 | | 4,369 | • | 4,413 |
| 14 | Income Taxes (409.1, 410.1, 411.1, 412.1) | | | | - | | - | L. | | <u> </u> | (32) |
| 15 | Total Operating Expenses | \$ | 64,582 | \$ | (14,593) | \$ | 49,989 | \$ | 49,654 | \$ | 42,398 |
| 16 | Net Operating Income (Loss) | | (16,290) | | 24,062 | | 7,772 | | (948) | | 7,825 |
| 17 | | | | | | | | | | | |
| 18 | OTHER INCOME AND DEDUCTIONS | l | | | | | | | | | |
| 19 | Interest and Dividend Income (419) | | | ŀ | | | | | | | |
| 20 | Allow. for funds Used During Construction (420) | | | | | | | | | | |
| 21 | Nonutility Income (421) | i | | | | | | | | | |
| 22 | Gains (Losses) From Disposition of Nonutility Property (422) | | | | | | | | | | |
| 23 | Miscellaneous Nonutility Expenses (426) | | | | | | | | | | |
| 24 | Interest Expense (427) | | (5,853) | | | | | | (7,283) | | (7,349) |
| 25 | Taxes Applicable To Other Income (409.2, 410.2, 411.2, 412.2) | | | | | | | L | | | |
| 26 | Total Other Income and Deductions | \$ | (5,853) | _ | - | \$ | - | \$ | (7,283) | | (7,349) |
| 27 | NET INCOME (LOSS) | \$ | (22,143) | \$ | 24,062 | \$ | 7,772 | \$ | (8,231) | \$ | 476 |

| Bedford Waste Services Corp Statement of Income - Proforma Adjustments | 1604.07a(3) Schedule 1A |
|----------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| Operating Revenues | Page 1 of 3 |
| 2021 Test Year Proforma | \$ 57,761 |
| 2021 Test Year Actual | 48,292 |
| Proforma Adjustment | <u>\$ 9,469</u> |
| To adjust test year revenues for revenue needed in order for the Company to earn its rate of return and to recover its expenses. | |
| Total Proforma Adjustment to Operating Revenues | <u>\$9,469</u> |
| Operation & Maintenance Expenses | |
| Contracted Services - LaMontagne Management Corp | |
| 2021 Test Year Proforma | \$ - |
| 2021 Test Year Actual | - |
| Proforma Adjustment | \$ - |
| To adjust test year contracted services for owner oversight | |
| Contracted Services - Stephen P. St. Cyr & Associates | |
| 2021 Test Year Proforma | \$ 12,221 |
| 2021 Test Year Actual | 12,221 |
| Proforma Adjustment | \$ - |
| To adjust test year contracted services for management services | |
| Contracted Services - Stephen P. St. Cyr & Associates - NHDOE Audit | |
| 2021 Test Year Proforma | \$ - |
| 2021 Test Year Actual | |
| Proforma Adjustment | \$ - |

To adjust test year contracted services for management services

| Contracted Services - Melanson | ı | Page 2 of 3 |
|--------------------------------------------------------------------------------------|-----|-------------|
| 2021 Test Year Proforma | \$ | 750 |
| 2021 Test Year Actual | _ | 750 |
| Proforma Adjustment | \$ | - |
| To adjust test year contracted services for increase in tax preparation service | | |
| Contracted Services - AAA Pump | | |
| 2021 Test Year Proforma | \$ | - |
| 2021 Test Year Actual | | |
| Proforma Adjustment | \$ | - |
| To adjust test year contracted services for annual maintenance on pumping equipment | | |
| Contracted Services - Maznek | | |
| 2021 Test Year Proforma | \$ | 4,555 |
| 2021 Test Year Actual | - 3 | 4,555 |
| Proforma Adjustment | \$ | <u>-</u> |
| To adjust test year contracted services for twice a year septic tank pumping service | | |
| Total Adjustments to Contracted Services | \$ | |
| Insurance | | |
| 2021 Test Year Proforma | \$ | 826 |
| 2021 Test Year Actual | | 826 |
| Proforma Adjustment | \$ | |
| To adjust test year insurance for increase in insurance premiun | | |
| Bad Debt | | |
| 2021 Test Year Proforma | \$ | - |
| 2021 Test Year Actual | _ | 16,475 |
| Proforma Adjustment | \$ | (16,475) |
| To adjust test year insurance bad debt for one time write off | | |

| Miscellaneous | ı | Page 3 of 3 |
|-----------------------------------------------------------------------------------------------|------|-------------|
| 2021 Test Year Proforma | \$ | 790 |
| 2021 Test Year Actual | _ | 790 |
| Proforma Adjustment | \$ | |
| To adjust test year miscellaneous expenses | | |
| Total Operation & Maintenance Expense Adjustments | \$ | (16,475) |
| Depreciation Expenses | | |
| 2021 Test Year Proforma | \$ | 28,778 |
| 2021 Test Year Actual | | 26,896 |
| Proforma Adjustment | \$ | 1,882 |
| To adjust test year depreciation expenses for annual amount | | |
| Amortization of CIAC Expenses | | |
| 2021 Test Year Proforma | \$ | (2,157) |
| 2021 Test Year Actual | | (2,157) |
| Proforma Adjustment | _\$_ | |
| To adjust test year amortization of CIAC expenses for annual amount | | |
| Taxes other than Income | | |
| 2021 Test Year Proforma | \$ | 3,947 |
| 2021 Test Year Actual | | 3,947 |
| Proforma Adjustment | _\$_ | • |
| To adjust test year taxes other than income taxes for anticipated state and local property to | axes | |
| State Business Taxes | | |
| 2021 Test Year Proforma | \$ | - |
| 2021 Test Year Actual | | • |
| Proforma Adjustment | _\$_ | - |
| To adjust test year income taxes for anticipated state business taxes | | |
| Total Proforma Adjustment to Operating Expenses | \$ | (14,593) |

Bedford Waste Services Corp Statement of Income - Operating Expenses

Schedule 1B

| | 2021 | 2020 | 2 Year Average | Adjustments to 2021 | Α | djusted 2021 |
|--------------------------|--------------|--------------|-------------------|---------------------|----|-----------------|
| Operating Expenses: | | | | | | |
| LaMontagne Mgmt Corp (1) | \$ - | \$ - | \$ - | | \$ | - |
| St. Cyr (2) | 12,221 | 10,991 | 11,606 | | | 12,221 |
| St. Cyr - PUC Audit (3) | - | - | · - | | | · - |
| Melanson (4) | 750 | | 375 | | | 750 |
| AAA Pump (5) | - | (333) | (167) | | | - |
| United Site Services | - | (605) | (303) | | | - |
| Maznek (6) | 4,555 | 9,963 | 7,259 | | | 4,555 |
| Dig Safe | 19 | 17 | 18 | | | 19 |
| Liberty Insurance (7) | 826 | 633 | 730 | | | 826 |
| Regulatory Expenses | 260 | 291 | 276 | | | 260 |
| Bad Debt (8) | 16,475 | 211 | 8,343 | (16,475) | | - |
| Office Expenses (9) | 745 | 594 | 670 | ` ' ' | | 745 |
| Telephone | 44 | 46 | 45 | | | 44 |
| Total O&M Expenses | 35,895 | 21,808 | 28,852 | (16,475) | | 19,420 |
| Depreciation | 26,896 | 25,634 | 26,265 | 1,882 | | 28,778 |
| Amortization of CIAC | (2,157) | (2,157) | (2,157) | - | | (2,157) |
| State Utility Prop Taxes | 999 | 1,199 | 1,099 | | | 999 |
| Bedford Prop Taxes | 2,948 | 3,170 | 3,059 | | | 2,948 |
| NHBPT | - | • | · <u>-</u> | - | | · <u>-</u> |
| Total Operating Expenses | \$ 64,581 | \$ 49,654 | \$ 57,118 | \$ (14,593) | \$ | 49,988 |

Notes:

- (1) Adj LMC for Owner's oversight and approval. See Owner's Oversight Agreement Mo. Matrix
- (2) Adj St. Cyr for Mgmt. +\$453, Billing +\$121, Collection +\$32, RFP for P&S -\$2,227, RC Exp -\$471 totalling -\$2,092.
- (3) Adj St. Cyr for anticipated DOE Audit based on 15 hours at \$135 per hour. Amount will be adjusted for actual hours and costs. Amount will be amortized over 3 years.
- (4) Adj Melanson for increase to prepare 2021 tax return.
- (5) Adj AAA Pump for annual maintenance +\$1,587.18, based on 2022 replacement of junction box/alarm float.
- (6) Adj Maznek for 24 add'l septic tank pumpings +\$5,688.
- (7) Adj for Liberty Insurance premiun increase +263.
- (8) Adj for bad debt exp -\$16,475.
- (9) Adj for postage +30 and POBox rental +\$88.
- (10) Adj for shared telephone expenses w/o Bodwell +\$80

1604.07a(7) Schedule 2 Page 1 of 2

Balance Sheet - Assets and Other Debits

| | | Ac | Actual 2021 | | Actual 2020 | | tual 2019 | | |
|------|------------------------------------------------|----|-----------------|----|-------------|----------|-----------|---|---------|
| | | Y | Year End | | Year End | | ear End | Y | ear End |
| Line | Account Title (Number) | 1 | Balance Balance | | Balance | Balance | | | |
| No. | (a) | | (d) | l | (d) | | (d) | | |
| | UTILITY PLANT | | | | | | | | |
| 1 | Utility Plant (101-105) | \$ | 647,002 | \$ | 634,836 | \$ | 627,300 | | |
| 2 | Less: Accumulated Depr. and Amort. (108-110) | \$ | 534,318 | \$ | 521,609 | \$ | 510,642 | | |
| 3 | Net Plant | \$ | 112,684 | \$ | 113,227 | \$ | 116,658 | | |
| 4 | Utility Plant Acquisition Adj. (Net) (114-115) | | | | | | | | |
| 5 | Total Net Utility Plant | \$ | 112,684 | \$ | 113,227 | \$ | 116,658 | | |
| | OTHER PROPERTY AND INVESTMENTS | | | | | | | | |
| 6 | Nonutility Property (121) | | | l | | | - 1 | | |
| 7 | Less: Accumulated Depr. and Amort. (122) | | | l | | | I | | |
| 8 | Net Nonutility Property | | | | | | | | |
| 9 | Investment in Associated Companies (123) | | | | | | | | |
| 10 | Utility Investments (124) | | | | | | | | |
| 11 | Total Other Property & Investments | | | _ | | <u> </u> | | | |
| | CURRENT AND ACCRUED ASSETS | | | | | | | | |
| 12 | Cash (131) | | 766 | l | 1,125 | | 6,310 | | |
| 13 | Special Deposits (132) | | 147 | | 147 | l | 147 | | |
| 14 | Accounts and Notes Receivable-Net (141-144) | | 11,918 | | 28,395 | | 27,423 | | |
| 15 | Plant Materials and Supplies (151) | | | | | | | | |
| 16 | Prepayments (162-163) | | 1,074 | | 800 | | 1,083 | | |
| 17 | Misc. Current and Accrued Assets (174) | | | | | | | | |
| 18 | Total Current and Accrued Assets | \$ | 13,905 | \$ | 30,467 | \$ | 34,963 | | |
| | DEFERRED DEBITS | | | | | | | | |
| 19 | Miscellaneous Deferred Debits (186) | | 3,762 | .1 | 4,107 | | 4,301 | | |
| 20 | Accumulated Deferred Income Taxes (190) | | • | | • | | l | | |
| 21 | Total Deferred Debits | \$ | 3,762 | \$ | 4,107 | \$ | 4,301 | | |
| | TOTAL ASSETS AND OTHER DEBITS | \$ | 130,351 | \$ | 147,801 | \$ | 155,922 | | |

1604.07a(8) Schedule 2 Page 2 of 2 **Balance Sheet - Equity Capital and Liabilities**

| | | Ac | Actual 2021 | | tual 2020 | Ac | tual 2019 | | |
|------|------------------------------------------------------------|-----|-------------|----|-----------|----|-----------|----|---------|
| | | Y | Year End | | | | ear End | ΙY | ear End |
| Line | Account Title (Number) | 1 | Balance | E | Balance | 1 | Balance | | |
| No. | (a) | | (d) | | (d) | | (d) | | |
| | EQUITY CAPITAL | | | | | | | | |
| 1 | Common Stock Issued (201) | \$ | 1,000 | \$ | 1,000 | \$ | 1,000 | | |
| 2 | Preferred Stock Issued (204) | | | | | | | | |
| 3 | Other Paid-In Capital (211) | | 25,000 | | 25,000 | | 20,000 | | |
| 4 | Retained Earnings (217) | | (78,940) | | (56,798) | | (48,567) | | |
| 5 | Proprietary Capital (proprietorships & partnerships) (218) | | | | | | | | |
| 6 | Total Equity Capital | \$ | (52,940) | \$ | (30,798) | \$ | (27,567) | | |
| | LONG TERM DEBT | | | | | | | | |
| 7 | Other Long-Term Debt (224) | | 134,217 | | 143,946 | | 152,566 | | |
| | CURRENT AND ACCRUED LIABILITIES | | | | | | | | |
| 8 | Accounts Payable (231) | | | | | l | | | |
| 9 | Notes Payable (232) | | 18,000 | | | | | | |
| 10 | Customer Deposits (235) | | | | | | | | |
| 11 | Accrued Taxes (236) | | | | 886 | | | | |
| 12 | Accrued Interest (237) | | | | | | | | |
| 13 | Misc. Current and Accrued Liabilities (241) | L | 11,547 | | 12,083 | 匚 | 7,082 | | |
| 14 | Total Current and Accrued Liabilities | \$ | 29,547 | \$ | 12,969 | \$ | 7,082 | | |
| | DEFERRED CREDITS | | | | | | | | |
| 15 | Advances for Construction (252) | | | | | | | | |
| 16 | Other Deferred Credits (253) | | | | | | | | |
| 17 | Accumulated Deferred Investment Tax Credits (255) | | | | | | | | |
| 18 | Miscellaneous Operating Reserves (265) | | | | | | | | |
| 19 | Contributions In Aid of Construction - Net (271-272) | | 19,527 | | 21,684 | | 23,841 | | |
| 20 | Accumulated Deferred Income Taxes (281-283) | | | | | | | | |
| 21 | TOTAL EQUITY CAPITAL AND LIABILITIES | \$_ | 130,351 | \$ | 147,801 | \$ | 155,922 | | |

1604.07a(11)

Rate Base

Schedule 3

| | | Actual 12/31/2020 | Actual 3/31/2020 | Actual 6/30/2020 | Actual 9/30/2020 | Actual 12/31/2021 | Actual 5 Qtr Avg | | Proforma 2022 |
|------|-------------------------------------------|----------------------|------------------|------------------|------------------|----------------------|---------------------|-------------|------------------|
| Line | Account Title | Balance | Balance | Balance | Balance | Balance | Balance | Adjustments | Balance |
| No. | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| | | | | | | | | | |
| 1 | Plant in Service | \$ 634,836 | \$ 633,318 | \$ 633,930 | \$ 636,324 | \$ 647,002 | \$ 637,082 | \$ 9,920 | \$ 647,002 |
| 2 | Less: Accumulated Depreciation | 521,609 | 526,027 | 529,931 | 531,470 | 534,318 | 528,671 | 5,647 | 534,318 |
| 3 | Net Utility Plant | \$ 113,227 | \$ 107,291 | \$ 103,999 | \$ 104,854 | \$ 112,684 | \$ 108,411 | \$ 4,273 | \$ 112,684 |
| 4 | Contribution in Aid of Construction - Net | (21,684) | (21,145) | (20,606) | (20,066) | (19,527) | (20,606) | 1,079 | (19,527) |
| 5 | Cash Working Capital | 4,482 | 4,482 | 4,482 | 4,482 | 7,377 | 5,061 | (1,070) | 3,991 |
| 6 | Total Rate Base | \$ 96,025 | \$ 90,628 | \$ 87,875 | \$ 89,270 | \$100,534 | 92,866 | \$4,282 | \$97,148 |

| Bedford Waste Services Corp | 1604.07a(12) |
|---------------------------------------------------------------------------------|--------------|
| Plant / Depreciation Expense / Accumulated Depreciation | Schedule 3A |
| Plant in Service - 2021 year end | \$ 647,002 |
| Plant in Service - 5 quarter average | 637,082 |
| Plant in Service Adjustment | \$ 9,920 |
| To adjust Plant in Service for 12/31/21 year end balance | |
| Accumulated Depreciation - 2021 year end | \$ 534,318 |
| Accumulated Depreciation - 5 quarter average | 528,671 |
| Accumulated Depreciation Adjustment | \$ 5,647 |
| To adjust Accumulated Depreciation for 12/31/21 year end balance | |
| CIAC / Amortization Expense / Accumulated Amortization | |
| Contribution in Aid of Construction Net - 2021 year end | \$ (19,527) |
| Contribution in Aid of Construction Net - 5 quarter average | (20,606) |
| Contribution in Aid of Construction Net Adjustment | \$ 1,079 |
| To adjust Contribution in Aid of Construction Net for 12/31/21 year end balance | |
| Cash Working Capital | |
| Cash Working Capital - Proforma | \$ 3,991 |
| Cash Working Capital - 5 quarter average | 5,061 |
| Cash Working Capital Adjustment | \$ (1,070) |
| To adjust Cash Working Capital for 12/31/21 year end balance | |

<u>20.55%</u>

\$4,482

Bedford Waste Services Corp

75/365

Working Capital

1604.07a(13)

20.55%

\$3,071

| Working Capital | | | | Schedule 3B |
|------------------------------------|---------------------------------|-----------------------------------|---------------------------------|---------------------------------|
| | 2021 Actual <u>Amount</u> | 2021 Proforma <u>Amount</u> | 2020 Actual <u>Amount</u> | 2019 Actual <u>Amount</u> |
| Operating and Maintenance Expenses | \$35,896 | \$19,421 | \$21,808 | \$14,946 |

<u>20.55%</u>

\$3,991

<u>20.55%</u>

<u>\$7,377</u>

1604.08

Rate of Return Information

Schedule 4

| Overall Rate of Return | Component Ratio | Component Cost Rate | Weighted Average Cost Rate |
|------------------------|--------------------|------------------------|----------------------------------|
| Equity Capital | -65.14% | 0.00% | 0.00% |
| Long Term Debt | 165.14% | 8.00% | 13.21% |
| Total Capital | 100.00% | | 8.00% |

| Capital Structure Amounts | 2019 Actual | 2020 Actual | 2021 Actual | 2021 Proforma |
|---------------------------|----------------|----------------|----------------|------------------|
| Amounts | Actual | Actual | Actual | FIOIOIIIa |
| Common Stock | \$ 1,000 | \$ 1,000 | \$ 1,000 | \$ 1,000 |
| Other Paid in Capital | 20,000 | 25,000 | 25,000 | 10,000 |
| Retained Earnings | (48,567) | (56,798) | (78,940) | (68,985) |
| Total Equity | \$ (27,567) | \$ (30,798) | \$ (52,940) | \$ (57,985) |
| Long Term Debt | \$ 152,566 | \$ 143,946 | \$ 134,217 | \$ 193,950 |
| Total Capital | \$ 124,999 | \$ 113,148 | \$ 81,277 | \$ 135,965 |

| Capital Structure | 2019 | 2020 | 2021 | 2021 Proforma | |
|-----------------------|---------|---------|---------|------------------|--|
| Percentage | Actual | Actual | Actual | | |
| Common Stock | 0.80% | 0.88% | 1.23% | 0.74% | |
| Other Paid in Capital | 16.00% | 22.09% | 30.76% | 7.35% | |
| Retained Earnings | -38.85% | -50.20% | -97.12% | -50.74% | |
| Total Equity | -22.05% | -27.22% | -65.14% | -42.65% | |
| Long Term Debt | 122.05% | 127.22% | 165.14% | 142.65% | |
| Total Capital | 100.00% | 100.00% | 100.00% | 100.00% | |

| Cost of Debt Capital | • | | | | |
|----------------------|---------|---------|---------|---------|-------|
| Proforma Debt | \$ - | \$ - | \$ _ | \$ - | 8.00% |

Cost of Common Equity Capital

Since the Total Equity is negative, the Company is utilizing its currently authorized cost of debt of 8.00%.

Effective Tax Factor Schedule 5

| Taxable Income | 100.00% |
|------------------------------------------|---------|
| | |
| Less: NH Business Profits Tax | 7.70% |
| Federal Taxable Income | 92.30% |
| Federal Income Tax Rate | 21.00% |
| Effective Federal Income Tax Rate | 19.38% |
| Add: NH Business Profit Tax | 7.70% |
| Effective Tax Rate | 27.08% |
| | |
| Percent of Income Available if No Tax | 100.00% |
| Effective Tax Rate | 27.08% |
| Percent Used as a Divisor in Determining | |
| the Revenue Requirement | 72.92% |
| Tax Multiplier | 37.14% |

| Income Tax Computation | | Schedule 6 |
|--------------------------------------|---------------|-----------------|
| | <u>Actual</u> | <u>Proforma</u> |
| Total Rate Base | \$92,866 | \$97,148 |
| Equity Component of Cost of Capital | 0.00% | 0.00% |
| Operating Net Income Required | \$0 | \$0 |
| Interest Income | <u>o</u> | <u>0</u> |
| Taxable Income | \$0 | \$0 |
| Tax Effect (.3714) | <u>o</u> | <u>0</u> |
| Income Required before Income Taxes | \$0 | \$0 |
| Less: NH Business Profits Tax @ 7.7% | <u>o</u> | <u>0</u> |
| Income subject to Federal Taxes | \$0 | \$0 |
| Less: Federal Income Tax @ 21% | <u>o</u> | <u>0</u> |
| Income after Income Taxes | <u>\$0</u> | <u>\$0</u> |

1604.04

DW 22-058

Bedford Waste Services Corp.

Attestation

Stephen P. St. Cyr & Associates

1604.04

17 Sky Oaks Drive Biddeford, Me. 04005 207-423-0215 stephenpstcyr@yahoo.com

October 17, 2022

Chairman Daniel C. Goldner NH Public Utilities Commission 21 S. Fruit St., Suite 10 Concord, N. H. 03301-2429

Dear Mr. Goldner:

I affirm, based on my personal knowledge, information and belief, that the cost and revenue statements and the supporting data submitted, which purport to reflect the books and records of the company, do in fact set forth the results shown by such books and records and that all differences between the books and the test year data and any changes in the manner of recording an item on the utility's books during the test year, have been expressly noted.

Sincerely,

Stephen P. St. Cyr

Stopher P. St. Go

Manager